

**AgustaWestland Philadelphia Corporation Routing Guide**

AgustaWestland Philadelphia Corporation has selected UPS to manage all Domestic shipments and UPS-SCS for all International Shipments.

Leonardo Transportation Control Tower (TCTLeonardo@accenture.com) is **NOT** applicable to AgustaWestland Philadelphia Corporation.

**Domestic Shipments:**

**UPS Service Levels:**

CORRESPONDING SERVICE	NOTES	ACCOUNT #
<b>EXPRESS CRITICAL</b>	AOG shipments inside North America where special circumstances exist (i.e. 6AM or 11PM pickup, etc.)	UPS Small Package Acct 261618
<b>UPS SMALL PACKAGE</b>	For shipping a limited number of pieces that fit dimensional limits of the UPS Package network	UPS Small Package Acct 261618

Shipment cannot exceed the limits of up to 150 lbs. / Up to 165 inches in length and girth combined / up to 109 inches in length, please contact one of the AWPC Authorized Persons listed below and cc also your Buyer for further guidance.

**International Shipments:**

**UPS-SCS Service Levels:**

**SERVICE LEVEL SUMMARY – INTERNATIONAL IMPORTS TO THE USA**

**EC – CONSOLIDATED AIR FREIGHT:** Default shipping method unless a specified and agreed procedure indicates otherwise. This service shall be designated unless an exception is provided.

**CA – DIRECT AIR FREIGHT:** Service level with a reduced transit time over EC – CONSOLIDATED. Unless specified in a particular lane or an exception is approved, EC service is favored over CA service.

**CX – PREMIUM DIRECT AIR FREIGHT:** Service level reserved for AOG shipments and urgent shipments that have been: (1) booked through authorized AOG Team; or (2) when needed outside of Leonardo’s AOG Program, booked with necessary approvals.

**EXPRESS CRITICAL:** Service utilized only by non-European origins that do not have a custom transit plan in place.

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 Philadelphia, Pennsylvania 19114  
 USA

Tel. +1-215-281-1400



SERVICE	NOTES	ACCOUNT NUMBER(S)	INSTRUCTIONS
<b>EC CONSOLIDATED</b>	Standard / Default method.	UPS SCS ACCOUNT: <b>702490095</b>	See "SERVICE LEVEL SUMMARY" for standard / default shipping instructions.
<b>CA DIRECT</b>	Lane specific procedure will dictate.	UPS SCS ACCOUNT: <b>702490095</b>	Has shipper been informed they are shipping in a lane with a custom transit plan? If not, Code AA for EC Service unless authorized at the shipment level.
<b>CX PREMIUM DIRECT</b>	AOG and authorized urgent.	UPS SCS ACCOUNT: <b>702490095</b>	See "SERVICE LEVEL SUMMARY" and "AUTHORIZED PERSON." Booking must be received from an AOG authorized person or an exception must be granted by an authorized person.
<b>HAND-CARRY</b>	AOG and authorized urgent	UPS SCS ACCOUNT: <b>702490095</b>	See "SERVICE LEVEL SUMMARY" and "AUTHORIZED PERSON." Booking must be received from an AOG authorized person or an exception must be granted by an authorized person.
<b>PROJECT CARGO: INTERNATIONAL AND DOMESTIC</b>	Specialty needs: White glove, specialized equipment, HAZMAT, surveillance required, etc.	UPS SCS ACCOUNT: <b>702490095</b>	Available for all requests, international and domestic. Local UPS SCS Service Center contacts will be provided. Rates can be attached to CampusShip where this is preferred.

### Standard Process

*If routing instructions specific to the Country of Origin or Shipper's Country are available or have been provided, the country or region specific procedure should be followed. Otherwise, this document will control the process to be followed.*

**GENERAL PROCEDURE:** Unless otherwise indicated, all shipments shall move via UPS SCS's CONSOLIDATED (EC) service. Exceptions for AOG and highly urgent shipments are described in further detail below. Deviation from the standard procedure may also be requested for purposes of optimization, but should not be undertaken without specific request.

**SERVICE:** CONSOLIDATED AIR FREIGHT (EC)

**ACCOUNT:** 702490095

### Non-Urgent Consolidations of Multiple Pieces

**GENERAL PROCEDURE:** Freight, equipment and pieces shall be consolidated into one pickup wherever multiple POs and the necessary timeline permit. The pickup of individual shipments on consecutive days or over the course of 2-3 days shall be avoided in favor on a weekly or twice weekly pickup. These shipments may be consolidated into a single house air waybill or ship on separate air waybills. In either event, the rates for the higher weight break will be applied.

**SERVICE:** CONSOLIDATED AIR FREIGHT (EC)

**ACCOUNT:** 702490095

### Moderately Time Sensitive



**GENERAL PROCEDURE:** UPS SCS (local operations and the Global Implementations Group) will monitor initial shipments for instances in which DIRECT (CA) service, by reducing transit time, will allow for larger consolidations that result in reduced cost. EXAMPLE: Cost savings realized by shipping larger volumes on a weekly basis that would not meet transit requirements under CONSOLIDATED (EC) service.

**SERVICE:** DIRECT AIR FREIGHT (CA)

**ACCOUNT:** 702490095

**Procedure: AOG & Urgent requests, booking, monitoring**

**GENERAL PROCEDURE:** Contact the specified AOG contacts via email (or phone, as needed)

**SERVICE:** Premium Direct (CX), Next-Flight-Out (NFO), and Hand-Carry

**ACCOUNT:** 702490095

**UPS SCS AOG SUPPORT**

<b>UPS SCS - AOG Europe to USA</b>	<b>UPS SCS - AOG USA to Europe</b>
<b>Concetta Clemente</b> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a> Tel: +39 02 32166 433	<b>Concetta Clemente</b> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a> Tel: +39 02 32166 433
<b>Gennaro Crisi</b> <a href="mailto:gennaro.crisi@ups.com">gennaro.crisi@ups.com</a> Mob: +39 335 5688270	<b>Gennaro Crisi</b> <a href="mailto:gennaro.crisi@ups.com">gennaro.crisi@ups.com</a> Mob: +39 335 5688270
<b>Europe Aerospace / AOG Export Team</b> <a href="mailto:UPSAEROSPACEEXPORT@ups.com">UPSAEROSPACEEXPORT@ups.com</a>	<b>UPS SCS AOG Import Team - Leonardo / AWPC</b> <a href="mailto:UPSAWPC.AOGIMPORTS@ups.com">UPSAWPC.AOGIMPORTS@ups.com</a>
<b>UPS SCS AOG Import Team - Leonardo / AWPC</b> <a href="mailto:UPSAWPC.AOGIMPORTS@ups.com">UPSAWPC.AOGIMPORTS@ups.com</a>	<b>Elenalaura Chiesa</b> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a>
<b>UPS SCS Brokerage - Dedicated Team - Leonardo/AWPC</b> <a href="mailto:UPSAGUSTACHB@ups.com">UPSAGUSTACHB@ups.com</a>	+39 02 32166 433 AOG Inbound to Italy - To Manage DTC Trucking

**AWPC Authorized Persons:**



(1) EXPRESS CRITICAL. Requests stated as “AOG”  
- OR -

(2) URGENT NON-AOG – CONFIRMATION REQUIRED. Requests for expedited service on a non-AOG shipment (CX, CA, Hand-Carry) are authorized if they are received from one of the below contacts:

- TIM DUNN  
Supervisor, Central Warehouse  
[Tim.Dunn@leonardocompany.us](mailto:Tim.Dunn@leonardocompany.us)
- MIKE WAGNER  
Sr. Manager Systems & Compliance  
[LorenMichael.Wagner@leonardocompany.us](mailto:LorenMichael.Wagner@leonardocompany.us)
- CHRISTINE GALLAGHER  
Supervisor, Systems & Compliance  
[Christine.Gallagher@leonardocompany.us](mailto:Christine.Gallagher@leonardocompany.us)
- KRIS BIRJU  
Manager, Fleet Operations Center  
[Kris.Birju@leonardocompany.us](mailto:Kris.Birju@leonardocompany.us)

**FORMAT OF AOG & URGENT REQUESTS**

REQUEST: AOG requests to the “UPS SCS AOG Contacts” need to be uniform. Please use the below email as a template for each request.

To: [INSERT APPROPRIATE UPS RECIPIENTS]

Cc: [CHRISTOPHERBELLAMY@UPS.COM](mailto:CHRISTOPHERBELLAMY@UPS.COM);

Subject: AOG Request – Leonardo / AGUSTA – [ORIGIN PORT OR CITY] / DESTINATION  
AOG REQUEST

Importer of Record (IOR): AGUSTAWESTLAND PHILADELPHIA CORP

Bill-to Account:

Service Level Required:  Premium Direct (CX) |  Hand-Carry

**PRIMARY CONTACTS (by need)**



<b>AOG Booking - to USA</b>	<b>AOG Booking - to Europe</b>
<i>Email or call the below contacts, specifying a "CX, Premium Direct" booking:</i>	<i>Email or call the below contacts, specifying a "CX, Premium Direct" booking:</i>
<a href="mailto:UPSAWPC.AOGIMPORTS@ups.com">UPSAWPC.AOGIMPORTS@ups.com</a> <a href="mailto:UPSAEROSPACEEXPORT@ups.com">UPSAEROSPACEEXPORT@ups.com</a> <a href="mailto:christopherbellamy@ups.com">christopherbellamy@ups.com</a> <a href="mailto:gennaro.crisi@ups.com">gennaro.crisi@ups.com</a> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a> <a href="mailto:UPSAGUSTACHB@ups.com">UPSAGUSTACHB@ups.com</a>	<a href="mailto:UPSAWPC.AOGIMPORTS@ups.com">UPSAWPC.AOGIMPORTS@ups.com</a> <a href="mailto:UPSAEROSPACEIMPORT@ups.com">UPSAEROSPACEIMPORT@ups.com</a> <a href="mailto:christopherbellamy@ups.com">christopherbellamy@ups.com</a> <a href="mailto:gennaro.crisi@ups.com">gennaro.crisi@ups.com</a> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a> <a href="mailto:UPSAGUSTACHB@ups.com">UPSAGUSTACHB@ups.com</a>
<b>To arrange dedicated delivery to Philadelphia</b>	<b>To arrange dedicated delivery in Italy</b>
<a href="mailto:ifkimportgwtv@ups.com">ifkimportgwtv@ups.com</a> <a href="mailto:Brewer.Christopher@ups.com">Brewer.Christopher@ups.com</a> <a href="mailto:arunakhan@ups.com">arunakhan@ups.com</a> <a href="mailto:blocklear@ups.com">blocklear@ups.com</a>	<b>Elenalaura Chiesa</b> <a href="mailto:elenalaura.chiesa@ups.com">elenalaura.chiesa@ups.com</a> TE.L. 39 02 32166368 MOB. 340-0621651

<b>AOG Booking - other lanes</b>	<b>CUSTOMS / BROKERAGE (USA)</b>
<i>Email booking requests to the recipients below:</i>	<b>UPS SCS BROKERAGE - DEDICATED TEAM</b>
<a href="mailto:UPSAEROSPACEEXPORT@ups.com">UPSAEROSPACEEXPORT@ups.com</a> <a href="mailto:christopherbellamy@ups.com">christopherbellamy@ups.com</a> <a href="mailto:GAPC.ups.com">GAPC.ups.com</a> <a href="mailto:gennaro.crisi@ups.com">gennaro.crisi@ups.com</a> <a href="mailto:clemente.concetta@ups.com">clemente.concetta@ups.com</a>	<a href="mailto:UPSAGUSTACHB@ups.com">UPSAGUSTACHB@ups.com</a> <b>Clair Morhardt, LCB - Brokerage Lead, USA</b> <a href="mailto:clair.morhardt@ups.com">clair.morhardt@ups.com</a> <b>John Tadde, LCB - Brokerage Operations Manager</b> <a href="mailto:john.taddeo@ups.com">john.taddeo@ups.com</a>
<b>Government, Aerospace &amp; Project Cargo</b>	
<i>Special requests, ITAR, white-glove, regulated material</i>	
<a href="mailto:gapc@ups.com">gapc@ups.com</a> <a href="mailto:christopherbellamy@ups.com">christopherbellamy@ups.com</a>	